

# Safety Technology Confidential Wholesale Prices

1867 Caravan Trail #105, Jacksonville, FL 32216 / (800) 477-1739 (904) 720-2188 FAX (904) 720-0651

<u>PAGE 2</u>	<u>Retail</u>	<u>Under \$1000</u>	<u>\$1000+</u>	<u>PAGE 28</u>	<u>Retail</u>	<u>Under \$1000</u>	<u>\$1000+</u>
TRIGGER	\$20.00	\$9.13	\$8.63	ST-FK-101	\$14.95	\$8.35	\$7.95
ST-TRIAD	\$20.00	\$8.85	\$7.95	ST-FK-202	\$18.35	\$10.20	\$9.15
<b><u>PAGE 3</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-FK-201	\$18.35	\$10.20	\$9.15
ST-TALON	\$24.95	\$9.45	\$8.50	ST-FK-204	\$20.65	\$11.45	\$10.30
ST-HOTSHOT	\$25.00	\$11.15	\$10.05	ST-FK-205	\$20.65	\$11.45	\$10.30
ZAP-EXTREME	\$69.95	\$43.84	\$41.65	ST-FK-206	\$20.65	\$11.45	\$10.30
ST-FANG	\$19.95	\$9.00	\$8.10	ST-FK-207	\$20.85	\$11.55	\$10.40
<b><u>PAGE 4</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-FK-208	\$20.85	\$11.55	\$10.40
ST-MGSG	\$24.95	\$11.45	\$10.95	ST-FK-209	\$20.85	\$11.55	\$10.40
ST-CELLSTUN	\$24.95	\$12.65	\$11.35	ST-FK-210	\$20.85	\$11.55	\$10.40
ST-STUNPEN	\$19.95	\$9.97	\$8.97	ST-FK-307	\$18.45	\$10.25	\$9.20
<b><u>PAGE 5</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	<b><u>PAGE 29</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
SLIDER	\$19.95	\$8.85	\$7.95	ST-FK-211	\$18.35	\$10.15	\$9.15
ST-LIPSTICK	\$17.95	\$8.00	\$7.20	ST-FK-212	\$18.35	\$10.15	\$9.15
<b><u>PAGE 6</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-FK-213	\$18.35	\$10.15	\$9.15
RUNT	\$20.00	\$9.30	\$8.35	ST-FK-214	\$18.35	\$10.15	\$9.15
ST-MSBL-BLK	\$25.00	\$10.20	\$9.20	ST-FK-306	\$18.45	\$10.25	\$9.20
ST-SPIKE	\$24.95	\$11.95	\$10.95	ST-FK-303	\$18.45	\$10.25	\$9.20
<b><u>PAGE 7</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-TK3-103	\$15.95	\$6.32	\$6.02
ST-LILGUY	\$20.00	\$8.95	\$7.25	ST-TK2-107	\$15.95	\$6.09	\$5.80
LH-LILGUY	\$4.95	\$3.15	\$2.80	ST-TK2-109	\$15.95	\$6.09	\$5.80
ST-SAL	\$19.95	\$9.20	\$8.25	ST-TK2-108	\$15.95	\$6.25	\$5.95
<b><u>PAGE 8</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	<b><u>PAGE 30</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-STUNBAT	\$35.00	\$16.65	\$14.95	ST-TS-101	\$9.95	\$5.25	\$4.70
ST-BADASS	\$29.95	\$15.50	\$13.95	ST-TS-103	\$9.95	\$4.57	\$4.35
ST-REPELLER	\$29.95	\$13.80	\$12.40	ST-TS-104	\$7.95	\$3.82	\$3.63
<b><u>PAGE 9</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-TS-201	\$14.35	\$7.95	\$7.15
BASHLITE	\$25.95	\$10.15	\$9.67	ST-TS-204	\$10.85	\$6.00	\$5.40
ST-BOUNCER	\$49.00	\$25.25	\$22.70	ST-TS-202	\$11.35	\$6.30	\$5.65
ST-GATOR	\$29.00	\$15.05	\$13.55	ST-TS-203	\$10.85	\$6.00	\$5.40
<b><u>PAGE 10</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	ST-TS-206	\$13.55	\$7.50	\$6.75
SHORTY	\$25.95	\$13.85	\$12.44	ST-TS-105		Discontinued	
HIKENSTRIKE	\$104.95	\$73.63	\$69.95	<b><u>PAGE 31</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ZAPCANE	\$109.95	\$82.05	\$77.95	PBK-BLK	\$9.95	\$4.75	\$4.25
<b><u>PAGE 11</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	PBK-PK	\$9.95	\$4.75	\$4.25
PS-HALO	\$12.00	\$3.15	\$2.65	PBK-PUR	\$9.95	\$4.75	\$4.25
				MTCMB-BLK	\$7.95	\$2.00	\$1.85
				MTCMB-PK	\$7.95	\$2.00	\$1.85
				TACPEN1-B	\$10.95	\$4.78	\$4.55
				ST-CCKNIFE	\$4.95	\$1.03	\$0.93
				ST-HANDCUFF	\$17.95	\$9.10	\$8.20
				PK-1All Models	\$6.00	\$2.30	\$2.05

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<b>PAGE 12</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
PS-HALO-R	\$13.00	\$3.80	\$3.25
PS-HC	\$12.00	\$3.15	\$2.65
PS-LH	\$12.00	\$2.99	\$2.49

<b>PAGE 13</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
PS-LH-FASHION	\$12.00	\$2.99	\$2.84
PS-R	\$13.00	\$3.80	\$3.25
PS-LS	\$12.00	\$5.75	\$5.25

<b>PAGE 14</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
PS-VISOR	\$9.95	\$3.18	\$3.02
PS-KC	\$11.00	\$2.50	\$2.25
PS-TRI	\$21.95	\$10.50	\$9.75

<b>PAGE 15</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
PS-2F	\$10.95	\$5.02	\$4.77
PS-2FT	\$12.95	\$5.60	\$5.32
PS-2S	\$12.95	\$4.90	\$3.95
PS-LH2	\$5.00	\$2.95	\$2.50
PS-4F	\$14.95	\$7.30	\$6.60
PS-4FT	\$14.95	\$7.05	\$6.70
PS-4S	\$14.95	\$6.60	\$5.95
PS-LH4	\$6.00	\$3.25	\$2.75

<b>PAGE 16</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
INERT	\$5.00	\$2.64	\$2.51
INERT-2F	\$10.00	\$4.05	\$3.65
INERT-2S	\$8.00	\$4.20	\$3.80
WF-HALO	\$14.00	\$3.50	\$3.25

<b>PAGE 17</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
WF-HALO-R	\$15.00	\$4.04	\$3.84
WF-HALO-FASHION	\$14.00	\$3.52	\$3.34
WF-KC	\$13.00	\$3.00	\$2.75

<b>PAGE 18</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
WF-HC	\$14.00	\$3.52	\$3.34
WF-LS	\$14.00	\$6.10	\$5.50

<b>PAGE 19</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
WF-LH	\$14.00	\$3.52	\$3.34
WF-LH-FASHION	\$14.00	\$3.52	\$3.34
WF-R	\$15.00	\$4.04	\$3.84

<b>PAGE 32</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-CS	\$8.97	\$3.50	\$3.00
HA-BLACK	\$4.95	\$1.21	\$0.99
HA-PINK	\$4.95	\$1.21	\$0.99
HA-PURPLE	\$4.95	\$1.21	\$0.99
BRUTUS	\$9.95	\$3.25	\$2.75
KUBOTAN	\$5.00	\$2.35	\$2.15
KEYPER	\$18.95	\$7.95	\$7.00

<b>PAGE 33</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
TSB-16R	\$18.95	\$9.75	\$8.75
TSB-21R	\$19.95	\$10.75	\$9.65
TSB-26R	\$20.95	\$11.85	\$10.65
TSB-ENDCAP	\$6.95	\$3.50	\$3.25
TSB-AUTO-31	\$54.95	\$28.45	\$25.60
TSB-AUTO	\$36.95	\$19.21	\$18.25
TSB-PB-16	\$38.00	\$21.00	\$19.00
TSB-PB-21	\$42.00	\$23.00	\$21.00
TSB-PB-26	\$48.00	\$28.00	\$25.00
TSB-12-GOLD	\$19.95	\$8.45	\$7.60
TSB-12-GRAY	\$19.95	\$8.85	\$7.95
TSB-12-PLAS	\$19.95	\$9.30	\$8.35

<b>PAGE 34</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
PRO-SCAN	\$27.00	\$15.50	\$13.97

<b>PAGE 35</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-AUTO	\$28.95	\$15.20	\$14.70
ST-SDFLASH	\$44.95	\$25.21	\$23.95

<b>PAGE 36</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
HA-MOTION-OD	\$24.95	\$15.91	\$15.15
HA-MOTION	\$24.95	\$17.95	\$16.15
POOLALARM	\$169.00	\$87.41	\$83.25

<b>PAGE 37</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-DG	\$9.00	\$4.40	\$3.97
ST-GLASS	\$15.00	\$6.60	\$5.97
ST-SLAW	\$13.00	\$5.50	\$4.97

<b>PAGE 38</b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-BARKINGDOG	\$79.95	\$40.75	\$36.70

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<b>PAGE 20</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
WF-4F	\$19.95	\$9.41	\$8.94
WF-4S	\$21.95	\$10.91	\$10.36
WF-4FT	\$19.95	\$8.46	\$8.04
WF-2FT	\$18.95	\$8.21	\$7.80
WF-2GEL	\$21.95	\$10.63	\$10.10
WF-4GEL	\$24.95	\$13.45	\$12.78

<b>PAGE 21</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
WF-9FM	\$49.95	\$22.50	\$20.25
WF-16FM	\$59.95	\$31.97	\$30.37
WF-16PG	\$59.95	\$34.85	\$31.35

<b>PAGE 22</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
80811	\$17.84	\$12.25	\$11.00
80810	\$17.84	\$12.25	\$11.00
80785	\$13.64	\$9.35	\$8.40
80750	\$18.89	\$12.95	\$11.65
80817	\$28.34	\$19.40	\$17.45
80535	\$19.94	\$13.70	\$12.30
80570	\$26.24	\$17.95	\$16.15

<b>PAGE 23</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
80761	\$19.94	\$13.70	\$12.30
80760	\$19.94	\$13.70	\$12.30
80725	\$17.84	\$12.25	\$11.00
80726	\$17.84	\$12.25	\$11.00
80740	\$16.26	\$8.40	\$7.97
80745	\$16.26	\$8.40	\$7.97
80748	\$16.26	\$8.40	\$7.97

<b>PAGE 24</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
80812	\$19.99	\$14.40	\$12.95
80841	\$17.99	\$12.95	\$11.65
80836	\$16.99	\$12.25	\$11.00
3050	\$18.89	\$12.95	\$11.65
TAC-1	\$5.00	\$3.40	\$2.87

<b>PAGE 25</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
80586	\$73.49	\$50.30	\$45.25
80585	\$68.24	\$46.70	\$42.00
80421	\$17.84	\$12.25	\$11.00
80422	\$16.79	\$11.50	\$10.35
80105	\$15.74	\$10.80	\$9.70

<b>PAGE 26</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
00153	\$52.49	\$30.80	\$27.70
GRIZ	\$49.00	\$30.30	\$27.30

<b>PAGE 39</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
ST-DSAL	\$7.95	\$3.05	\$2.75
PAL-120-BLK	\$8.95	\$3.25	\$3.09
PAL-120-PINK	\$8.95	\$3.25	\$3.09
AL-2	\$10.95	\$5.74	\$5.47
PAL-1LIGHT	\$11.95	\$4.45	\$3.95
NZ-1	\$9.95	\$2.26	\$2.15
PAL-130L	\$10.00	\$3.65	\$3.30
LIPALARM-BLK	\$12.95	\$4.95	\$4.45
LIPALARM-PINK	\$12.95	\$4.95	\$4.45

<b>PAGE 40</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
PAL-S	\$15.00	\$7.70	\$7.00
ST-AH	\$14.95	\$7.40	\$6.65

<b>PAGE 41</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
DS-FLOWERPOT	\$25.00	\$14.90	\$13.40
DS-BOOK	\$15.95	\$9.75	\$8.75
DS-LCKBOOK	\$23.95	\$13.55	\$12.20
DS-SPRINKLER	\$6.95	\$2.15	\$1.95
DS-SOAP	\$19.95	\$9.95	\$8.95
DS-PHOTO	\$19.95	\$10.35	\$9.30
DS-STONE	\$6.95	\$2.60	\$2.35
DS-PEANUTBUTTEF	\$34.95	\$19.75	\$17.75
DS-PEPPER	\$9.95	\$6.10	\$5.50
DS-CITRUS	\$9.95	\$6.10	\$5.50
DS-COLA	\$9.95	\$6.10	\$5.50
DS-LEMONLIME	\$9.95	\$6.10	\$5.50
DS-ROOTBEER	\$9.95	\$6.10	\$5.50
DS-GINGER	\$9.95	\$6.10	\$5.50
DS-ENERGY	\$16.95	\$10.25	\$9.25
DS-PBRBEER	\$9.95	\$7.30	\$6.60
DS-CRLTBEER	\$12.95	\$7.75	\$6.95

<b>PAGE 42</b>	<b>Retail</b>	<b>Under \$1000</b>	<b>\$1000+</b>
DS-LINT	\$34.95	\$20.10	\$18.10
DS-BRUSH	\$13.95	\$7.25	\$6.50
DS-KEY	\$6.95	\$3.90	\$3.50
DS-WALL	\$9.95	\$4.35	\$3.95
DS-THERMOMETER	\$7.95	\$3.35	\$2.95
DS-HANGER	\$9.95	\$5.40	\$4.85
DS-COFFEE	\$39.95	\$23.25	\$20.95
DS-SHAVE	\$34.95	\$20.10	\$18.10
DS-DEODORANT	\$34.95	\$21.30	\$19.20
DS-CREAMER	\$34.95	\$19.75	\$17.75
DS-ARIZONA	\$19.95	\$10.60	\$9.55
DS-CLEANSER	\$24.95	\$15.05	\$13.55
DS-HAIRSPRAY	\$34.95	\$21.20	\$19.10
DS-BFLAG	\$29.95	\$17.45	\$15.70

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80536	\$17.84	\$9.15	\$8.97	DS-SPRAY	\$34.95	\$18.10	\$16.30
ST-DOGPEPEL	\$19.00	\$7.95	\$7.55	DS-SODA	\$14.95	\$7.32	\$6.95
				DS-WATERBTL	\$14.95	\$8.55	\$7.70
<b><u>PAGE 27</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>	DS-ENGINE	\$34.95	\$20.70	\$18.65
ST-AK-101	\$18.95	\$9.92	\$9.45	DS-LUBRICANT	\$19.95	\$7.75	\$6.99
ST-AK-102	\$18.95	\$9.92	\$9.45				
ST-AK-103	\$69.95	\$44.39	\$39.95	<b><u>PAGE 43</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-AK-104	\$69.95	\$44.39	\$39.95	HC-ADAPT-DVR	\$49.95	\$24.10	\$21.70
ST-BK-101	\$24.95	\$12.85	\$12.20	HC-CROSS-DVR	\$59.95	\$31.10	\$27.99
ST-BK-102	\$24.95	\$12.85	\$12.20	HC-HDPEN-DVR	\$49.95	\$26.25	\$24.05
ST-BK-103	\$24.95	\$12.85	\$12.20				
ST-BK-104	\$17.95	\$9.95	\$8.95	<b><u>PAGE 44</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
ST-BK-105	\$17.95	\$9.95	\$8.95	HC-GLASSES	\$59.95	\$37.00	\$33.50
ST-BK-106	\$17.95	\$9.95	\$8.95	HC-CLIPHD-DVR	\$36.95	\$17.70	\$15.90
				HC-MINIC-DVR	\$29.95	\$17.25	\$15.50
				<b><u>PAGE 45</u></b>	<b><u>Retail</u></b>	<b><u>Under \$1000</u></b>	<b><u>\$1000+</u></b>
				DM-DOML	\$5.99	\$3.44	\$3.27
				DM-WHTCM	\$8.95	\$5.10	\$4.60
				DM-IRMOTION	\$21.95	\$11.46	\$10.89
				DM-IRSOLAR	\$13.95	\$7.85	\$7.05

Safety Technology uses cumulative pricing. To keep it simple, we have only 2 price levels: Under \$1000 and Over \$1000. Once you have spent a total of \$1000 with us, you will be at the \$1000+ price level. You will stay at that price level even if future orders are under \$1000. In other words, you are locked in to our best prices once you've spent \$1000 with us.

## **Safety Technology Return Policy**

We as a wholesaler will replace any defective item. There is a 20% restocking fee for the return of non-defective items.

### **We're sorry, but we cannot accept pepper sprays as returns.**

You may have your customers send a defective item directly back to us if you wish. Your customer will package the item and then address it to your company but with our address (see diagram below). This is so that you don't have to handle returns and that your customer never finds out about us.

### **You will need to login to the online ordering system and click on RMA# to obtain** a Return Merchandise

Authorization number. The RMA # must be written on the outside of box. There must also be a note in the box explaining the problem. Returns received without a note will result in a longer processing time.

**RETURNS THAT DO NOT HAVE RMA #'S ON THE LABEL WILL BE REFUSED AND RETURNED TO SENDER.**

Sample return package:

**Your Company Name**

RMA # 00000000

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Jacksonville, FL 32216

Once a return is received we will determine whether or not it is defective and then process the customer's request.

Replacements for defective item will be shipped directly back to your customer just as a drop ship would at no charge. If product is NOT defective, a choice of in house credit or reship product back to customer will be given.

CAMERA WARRANTY: We guarantee all Safety Technology CAMERAS to be free of defects in workmanship and material for 90 days (unless manufacturer's warranty is longer; please call) after sale to the customer.

We update the online ordering site with the status of the return when the order is received and then processed.

**Safety Technology does not pay for shipping of returned items.**